

Glossary

Act	Enterprise Act 2002.
A1 open planning consent	Planning consent which allows the retail sale of any goods, including groceries .
Aldi	Aldi Stores Ltd, a limited assortment discounter .
Alldays	Chain of convenience stores , owned by Co-operative Group (CWS) Limited.
Asda	Asda Stores Limited, a subsidiary of Wal-Mart Stores Inc.
Asda at Home	Asda's online shopping service.
ATM	Automatic teller machine.
Budgens	Budgens Stores Limited, operator of the 'Budgens' symbol group .
'Call in'	The Secretary of State can 'call in' certain planning applications that local authorities propose to approve. The Secretary of State will, in general, only take this step if planning issues of more than local importance are involved, for example where it may have wider effects beyond the immediate locality, significant regional or national controversy, or potential conflict with national policy. The application will then be subject to a public inquiry presided over by a Planning Inspector who will make recommendation to the Secretary of State who decides the application.
CC	Competition Commission.
CGL	Co-operative Group (CWS) Limited.
CGL site	The location of the former CGL store in Slough, particularly in the context of discussing future development of this site following the sale of the CGL store to Tesco .
CGL store	The grocery store previously operated by CGL at 78 Uxbridge Road, Slough, at which Tesco operated under the Tesco fascia from January 2004 to July 2005 and which was demolished by Tesco in November 2006.
Chalvey	Chalvey Supermarket, an independent grocery store located at Chalvey Road in west Slough
CIA	Capital investment appraisal.
Clubcard	Tesco Clubcard, a loyalty programme operated by Tesco.
COA	Census Output Area.
Colliers CRE	Colliers CRE plc.
Comparison goods	Durable goods such as clothing, household goods, furniture, DIY

and electrical goods.

Convenience goods	Consumer goods purchased on a regular basis, including food, toiletries and cleaning materials.
Convenience store	A grocery store with a net sales area less than 280 sq metres.
Co-op	Collectively, the Co-operative Societies that own retail grocery outlets and use the Co-op logo. CGL is one of several co-operative societies in the UK.
DPP	Development Planning Partnership, a planning consultancy.
F80, F90 and F100	Certain of Tesco's different store sizes. F80 is a store with 7,400 sq metres (80,000 sq ft) net sales area, F90 is a store with 8,400 sq metres (90,000 sq ft) net sales area, and F100 is a store with 9,300 sq metres (100,000 sq ft) net sales area.
Fascia	A multiple grocery retailer brand, for example 'Asda' or 'Budgens' (ie a geographic area may contain a significant number of stores, but a more limited number of fascia if some of those stores are operated under a common brand).
GIA	Gross internal area (for retail space).
Groceries	Food (other than that sold for consumption in the store), pet food, drinks (alcoholic and non-alcoholic), cleaning products, toiletries and household goods; and excluding petrol, clothing, DIY products, financial services, pharmaceuticals, newspapers, magazines, greetings cards, CDs, DVDs, video and audio tapes, toys, plants, flowers, perfumes, cosmetics, electrical appliances, kitchen hardware, gardening equipment, books, tobacco and tobacco products.
Grocery retailer	A firm selling groceries at a retail level, being either a supermarket , a convenience store or a specialist grocery retailer .
Isochrone	Line joining points of equal travel time to a store or population centre.
KVIs	Known value items. Grocery items that have higher relative consumer price awareness, such as milk, bread and bananas.
Limited assortment discounter	Grocery retailer offering noticeably lower prices than a conventional supermarket but which stocks a limited number of products.
M&S	Marks & Spencer plc.
McLaren	McLaren Construction Limited.
Morrisons	Wm Morrison Supermarkets PLC.
Netto	Netto Foodstores Limited, a limited assortment discounter .
NPV	Net present value.

Ocado	Waitrose's online shopping service.
OFT	Office of Fair Trading.
One Stop	A chain of convenience stores , owned by Tesco .
One-stop shopping	A type of shopping in which a large range of products is purchased at the same time and in the same store, rather than on different shopping trips or from different stores.
ONS	Office for National Statistics.
Planning Inspector	Inspector appointed by the First Secretary of State into Tesco's proposal for a development on the CGL site .
PPG	Planning Policy Guidance notes (including PPG6— <i>Town Centres and Retail Developments</i>)—predecessors to PPSs .
PPG13	Concerns transport policy.
PPG6	Sets out government guidance on the interpretation of planning policy with regard to retail developments and their relationship to the town centre.
PPS	Planning Policy Statements (including PPS6— <i>Planning for Town Centres</i>)—notes prepared by the Secretary of State to provide guidance on planning policy.
Retail offer	The 'product' supplied by grocery retailers to consumers.
'Sequential approach'	Requirement in PPS6 that applications for planning permission in respect of retail sites in an edge-of-centre or out-of-centre location demonstrate that no sites in a sequentially preferable location (ie in the town centre when considering an edge-of-centre development or town centre plus edge of centre when considering an out-of-centre development) are available for the development.
Safeway	Safeway plc, acquired by Morrisons in 2003.
Safeway inquiry	<i>Safeway plc and Asda Group Limited (owned by Wal-Mart Stores Inc); Wm Morrison Supermarkets PLC; J Sainsbury plc; and Tesco plc: a report on the mergers in contemplation, 2003.</i>
Sainsbury's	J Sainsbury plc.
Sainsbury's Local	Convenience store chain owned by Sainsbury's .
Sainsbury's to You	Sainsbury's online shopping service.
Secondary or top-up shopping	Shopping trips to buy a few grocery items, in order to 'top up' or complement major purchases of groceries .
SEGRO	SEGRO plc, formerly Slough Estates Group.
SKU	Stock keeping unit.

SLC	Substantial lessening of competition.
Somerfield	Somerfield plc.
Specialist grocery retailers	Grocery retailers that specialize in the sale of one type of product (eg bakers, butchers, fishmongers, greengrocers or off-licences).
SSNIP	Small but significant non-transitory increase in price.
Supermarket	Grocery stores where the space devoted to the retail sale of groceries exceeds 280 sq metres.
Supermarket chain	A grocery retailer that predominantly operates supermarkets (eg Asda, Morrisons, Sainsbury's, Tesco).
Symbol group	A group of convenience stores , some of which may operate under a franchise arrangement, and trade under a common fascia (symbol) (eg SPAR, Costcutter).
TCPA	Town and Country Planning Act 1990.
Tesco	Tesco plc.
Tesco.com	Tesco's online shopping service.
Tesco Brunel Way	Supermarket operated by Tesco at Wellington Street, Slough, which was extended in 2005
TNS	Taylor Nelson Sofres plc, a market research company which provides information to its clients about their specific products' performance in the marketplace and general market analysis.
Travelcare	Travel agency owned by CGL .
Undertakings	Interim undertakings by Tesco accepted by the CC under section 80 of the Act on 14 June 2007.
Waitrose	Waitrose Limited, a subsidiary of John Lewis plc.