

APPENDIX 2.9  
(referred to in paragraph 2.31)

**Parker Pen and Parker Pen Holdings: group profit and loss  
accounts for the five years to 28 February 1992**

*£ million*

	<i>Parker Pen</i>		<i>Parker Pen Holdings</i>		
	<i>Years ended 28 February</i>				
	<i>1988</i>	<i>1989</i>	<i>1990</i>	<i>1991</i>	<i>1992</i>
Turnover	134.3	144.2	160.9	170.4	181.3
Cost of sales	<u>69.4</u>	<u>70.8</u>	<u>76.9</u>	<u>78.9</u>	<u>82.3</u>
Gross profit	64.9	73.4	84.0	91.5	99.0
Distribution costs	(31.7)	(33.8)	(38.1)	(42.6)	(45.7)
Administration costs	<u>(13.4)</u>	<u>(16.2)</u>	<u>(15.0)</u>	<u>(16.2)</u>	<u>(17.5)</u>
Operating profit	19.8	23.4	30.9	32.7	
	35.8				
Net interest payable	(1.8)	(2.1)	(9.8)	(9.2)	(6.4)
Gain/(loss) on translation	(0.5)	0.8	(0.5)	(0.6)	
		0.1			
Exceptional items	0.0	(1.4)	0.0	0.0	
	0.0				
Elimination of pre-acquisition profits	<u>0.0</u>	<u>0.0</u>	<u>(2.0)</u>	<u>0.0</u>	<u>0.0</u>
Profit on ordinary activities before taxation	17.5	20.7	18.6	22.9	29.5
Tax on profit on ordinary activities	<u>(6.9)</u>	<u>(7.6)</u>	<u>(7.5)</u>	<u>(9.1)</u>	<u>(10.2)</u>
Profit on ordinary activities after taxation	10.6	13.1	11.1	13.8	19.3
Extraordinary items	0.6	(0.1)	0.0	0.0	0.0
Dividends paid and proposed	<u>(4.5)</u>	<u>(10.7)</u>	<u>(1.2)</u>	<u>(1.2)</u>	<u>(6.0)</u>
Retained profit for year	6.7	2.3	9.9	12.6	13.3

Source: Parker Pen Holdings.

*Notes:*

1. Parker Pen Holdings states that the periods up to 1989 and subsequently are not directly comparable-see paragraph 2.29.
2. The extraordinary profit of £0.6 million in 1987/88 was made on the sale to Gillette of Parker's 12 per cent holding in Waterman SA (referred to in paragraph 2.11).