

APPENDIX 3.1  
(referred to in paragraphs 3.14 and 4.31)

**Tambrands' special contract terms of business, July 1995**

1. Terms of payments are net monthly, carriage paid.
2. Goods are invoiced at prices prevailing at time of despatch.
3. Prices apply to the United Kingdom only, and are subject to revision without notice. The Company does not commit itself to accepting orders at prices quoted here, or at any other prices.
4. VAT is added at the rate prevailing at the time of despatch.
5. Under no circumstances will delayed delivery entitle the customer to treat any order as repudiated, or to damages.
6. The minimum direct order is one which makes up 150 Tambrands cases in full pallet quantities. (For pallet quantities see separate specification sheet).
7. Claims for damages or short-delivered goods will only be considered if made to Tambrands Limited Head Office within 3 days of receipt of goods. Goods should be checked at delivery, and any loss or damage noted on the carrier's copy of the delivery note. No further claims will be considered.
8. The full range of Tampax tampons must be stocked.<sup>1</sup>

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<sup>1</sup>In July 1995, Tambrands added the word tampons to Condition 8 to make it clear that (a) it did not apply to Tampax handbag containers, and (b) it applied not only to cardboard applicator tampons (branded as Tampax), but also to plastic applicator tampons (branded as Tampax Compak) and digital tampons (branded as Tampax Tampets).