

APPENDIX 3.3
(referred to in paragraphs 2.31 and 3.20)

Tambrands' discount rates, 1994

% discount on standard retail price

		<i>Standard retail price per case (rate) £</i>	<i>Rate 3*</i>	<i>Chemist wholesalers</i>	<i>Special contract terms</i>				
					<i>Boots</i>	<i>Safeway and Sainsbury's</i>	<i>Tesco and Superdrug</i>	<i>Asda, Morrisons and Waitrose</i>	<i>Somerfield</i>
<i>Tampax</i>									
Regular	10s	122.28	13.0	15	[
	16s	127.12	12.9	15					
	32s	122.32	12.9	15					
Mini	10s	102.36	13.0	15					
	32s	101.08	12.9	15					
Super	10s	128.04	12.9	15					
	16s	133.84	12.9	15					
	32s	132.48	12.9	15					
Super plus	10s	144.72	12.9	15					
	32s	145.96	12.9	15					
<i>Compak</i>									
Regular	16s	20.52	12.9	15					
Super	16s	22.17	12.9	15					
<i>Tampets</i>									
Regular	16s	15.59†	12.9	15					
Super	16s	16.38†	12.9	15]

*Figures omitted.
See note on page iv.*

*Figures omitted.
See note on page iv.*

Source: Tambrands.

*The highest discount available for retailers not on special terms.

†Price per polybundle.