

UK Shares of Supply

- From information provided by the parties we have calculated their shares of supply of multiphoton and single-point confocal systems, taken together, measured in sales in the UK, in the three years 2002 to 2003. Details are given in Table 1. Zeiss's share of supply was [X] per cent by number and [X] per cent by value, in each case exceeding one-quarter. Bio-Rad's share was [X] per cent by number and [X] per cent by value.
- The shares of supply in Table 1 are calculated with respect to three categories. The first includes all confocal microscopes; the other two categories are MPR and multiphoton systems.

TABLE 1 UK shares of supply of single-point confocal and multiphoton systems

per cent

Shares of supply 2001 to 2003

	<i>Zeiss</i>	<i>Bio-Rad</i>	<i>Leica</i>	<i>Olympus</i>	<i>Nikon</i>	<i>Other</i>	<i>Total</i>
By Number							
Confocal	(100
MPR							100
Multiphoton*							100
Total							100
By Value†							
Confocal	(X			100
MPR							100
Multiphoton*							100
Total							100

Source: Information from companies for each company's data and an average of estimates for Other.

*Values do not include the value of the laser.

†Where values were given in sterling these have been converted to US \$ at the average annual spot rate.