

## Glossary

<b>Cases</b>	<b>Corrugated cases.</b>
<b>CCM</b>	Corrugated case material, the paper material from which <b>sheet</b> is made. Also referred to as <b>containerboard</b> . <b>CCM</b> includes <b>testliner</b> , <b>kraftliner</b> and fluting.
<b>Cepac</b>	Cepac Ltd, a wholly-owned subsidiary of the Hayel Saeed Anam Group.
<b>Containerboard</b>	The paper material from which <b>sheet</b> is made. Also referred to as <b>CCM</b> .
<b>Conversion</b>	The process of turning <b>CCM</b> into <b>sheet</b> or <b>sheet</b> into <b>cases</b> .
<b>Converter</b>	The machines that manufacture <b>cases</b> from <b>sheet</b> .
<b>Converter plant</b>	A non-integrated manufacturing facility that converts <b>sheet</b> into <b>cases</b> , also referred to as a <b>sheet plant</b> .
<b>Corpack</b>	Corpack Industries Ltd.
<b>Corrugated cases</b>	Sheet is converted into a wide variety of corrugated cases, including regular cases, specialist cases and trays.
<b>Corrugated products</b>	<b>Sheet</b> and <b>cases</b> .
<b>Corrugator</b>	The machine that manufactures <b>sheet</b> from <b>CCM</b> .
<b>CPA</b>	The Corrugated Packaging Association, the UK trade association for the corrugated packaging industry.
<b>CPI</b>	The Confederation of Paper Industries, the UK trade association for the paper industry which includes the <b>CPA</b> .
<b>DSSP</b>	DS Smith Packaging.
<b>DS Smith</b>	DS Smith Plc.
<b>EEA</b>	The European Economic Area which encompasses Iceland, Liechtenstein and Norway and the European Union (including the ten new member states).
<b>EUWID</b>	EUWID is a publishing house that provides information on industrial sectors including, pulp and paper, timber and packaging.
<b>FEFCO</b>	The European Federation of Corrugated Board Manufacturers.
<b>Flute</b>	The rippled middle layer of <b>sheet</b> . Flutes come in different heights (A–H).

<b>FMCG</b>	Fast-moving consumer goods.
<b>Formes</b>	The cutting dies which stamp out the case.
<b>Gondardennes</b>	Cartonneries de Gondardennes S.A.
<b>Grade</b>	A product type of <b>CCM</b> or paper.
<b>Great Britain</b>	Includes England, Wales and Scotland. Excludes Northern Ireland, Channel Islands and the Isle of Man.
<b>Headline price increase</b>	A percentage price increase announced to the majority of manufacturers' customers across a range of products.
<b>Heavy duty</b>	Heavy duty <b>cases</b> are made of <b>sheet</b> heavier than 1,000 grams per square metre.
<b>JIT</b>	Just in time.
<b>Kappa</b>	Kappa Corrugated UK Ltd.
<b>Kraftliner</b>	<b>Liner</b> made from virgin-based paper fibres.
<b>Ksm</b>	Thousand square meters.
<b>IPC</b>	International Paper Containers (UK) Ltd.
<b>Integrated plant</b>	An integrated plant has a <b>corrugator</b> and <b>case</b> making equipment at the same site, also know as a box plant.
<b>Liner</b>	The flat surface layers of <b>CCM</b> which are glued to the fluting to form <b>sheet</b> .
<b>Lightweight paper</b>	Lightweight <b>CCM</b> : fluting that weighs less than 100gsm and liners that weigh less than 117gsm.
<b>Linpac</b>	LINPAC Containers Ltd.
<b>Linpac Group</b>	LINPAC Group Ltd.
<b>Microflute</b>	<b>Sheet</b> with a thickness of approximately 1 mm or less.
<b>Mondi</b>	Mondi Packaging UK Holdings Ltd.
<b>Montagu</b>	Montagu Private Equity.
<b>OCC</b>	Old Corrugated Cases.
<b>Paper and board packaging</b>	The paper and board packaging sector includes <b>corrugated products</b> , cartons, bags, sacks and packaging paper.

<b>Prowell</b>	Prowell GmbH.
<b>PPI</b>	Pulp & Paper International.
<b>POS</b>	Point of sale.
<b>RTP</b>	Returnable transit packaging.
<b>SAICA</b>	Sociedad Anonima Industrias Celulosa Aragonesa.
<b>SCA</b>	SCA UK Holdings Ltd.
<b>SLC</b>	Substantial lessening of competition.
<b>SPA</b>	Sheet Plant Association.
<b>Sheet</b>	Sheet results from combining <b>CCM</b> into layers of fluting and <b>liners</b> . Also referred to as corrugated sheet or sheet board.
<b>Sheet feeder</b>	A non-integrated manufacturing facility that only produces <b>sheet</b> .
<b>Sheet plant</b>	A non-integrated manufacturing facility that converts corrugated sheet into <b>cases</b> , also referred to as a <b>converter plant</b> .
<b>Smurfit</b>	Smurfit UK Ltd.
<b>Stereos</b>	The printing plates for printing cases.
<b>Swap arrangements</b>	Reciprocal trades by which a manufacturer (A) supplies <b>CCM</b> or <b>sheet</b> to manufacturer (B) which in turn supplies <b>CCM</b> or <b>sheet</b> to manufacturer (A).
<b>Testliner</b>	<b>Liner</b> made from recovered/recycled paper fibre.
<b>Thimm</b>	Thimm Verpackung GmbH.
<b>TPN</b>	A marketing and sales alliance between Linpac (pre-merger) or DS Smith (post-merger) in Great Britain, <b>SAICA</b> in Spain and France and <b>Thimm</b> in Germany.
<b>TRM</b>	TRM Packaging Ltd.
<b>Western</b>	Western Corrugated Ltd.